

Cat	Nail	Total Cost	Current Average Selling Price	Profit (Loss)	Profit as % of Sales	Absolute Minimum Price (15% profit)	Ideal Minimum Price (20% profit)
		£/100kg	£/100kg	£/100kg	%	£/100kg	£/100kg
A	25kg Rnd PI Hd 75x3.75	32.09	34.79	2.70	7.76	37.75	40.11
A	25kg Rnd PI Hd 100x4.5	32.09	33.06	0.97	2.93	37.75	40.11
B	25kg Ann Ring 65x3.35	35.17	39.99	4.82	12.06	41.37	43.96
B	25kg Rnd PI Hd 65x3.35	35.00	39.33	4.33	11.00	41.18	43.75
B	25kg Rnd PI Hd 100x4.0	32.30	32.24	-0.06	-0.18	38.00	40.37
B	20kg GP PB JG'D R'Hd 40x2.65	51.00	81.85	30.85	37.69	60.00	63.75
B	25kg Galv Clout 40x2.65	49.99	92.28	42.29	45.83	58.81	62.49
B	25kg Galv Rnd PI Hd 65x2.65	47.67	57.87	10.20	17.62	56.08	59.59
B	25kg Galv Rnd PI Hd 65x3.35	47.67	60.03	12.36	20.59	56.08	59.59
B	25kg Galv Rnd PI Hd 75x3.75	44.97	57.09	12.12	21.24	52.90	56.21
C	25kg Cone Hd Blk 75x5.4	32.86	45.06	12.20	27.08	38.65	41.07
C	25kg Oval Brad Hd 40	35.56	52.90	17.34	32.77	41.84	44.45
C	25kg Oval Brad Hd 50	35.56	47.29	11.73	24.80	41.84	44.45
C	25kg Rnd Lst Hd 65x3.35	35.56	35.77	0.21	0.58	41.84	44.45
C	25kg Rnd PI Hd 50x2.65	35.56	37.90	2.34	6.17	41.84	44.45
C	25kg Rnd PI Hd 150x6.0	32.86	35.51	2.65	7.47	38.65	41.07
C	25kg Galv Clout 30x2.65	50.55	101.79	51.24	50.34	59.47	63.19
C	25kg Galv Clout 40x3.35	59.06	67.38	8.32	12.35	69.48	73.82
C	25kg Galv ELH 20x3.0	75.06	84.98	9.92	11.68	88.30	93.82
C	25kg Galv Rnd PI Hd 50x2.65	48.23	60.55	12.32	20.34	56.74	60.29
C	25kg Galv Rnd PI Hd 100x4.5	45.52	65.83	20.31	30.85	53.56	56.91